

BI360

SUCCESS IN HEALTHCARE

Accelerated by BI360

ADVANCED REPORTING & BUDGETING



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Introduction

<u>BI360</u> is a leading web-based Corporate Performance Management (CPM) suite made up of budgeting, reporting, dashboards, and data warehousing modules, delivered through a web portal. BI360, offered for cloud and on-premise deployment, represents the next generation of CPM solutions. BI360 empowers business users with modern features including innovative use of Excel in the model design process. End users have anytime, anywhere access from a modern Web Portal and Mobile Apps.

The features that differentiate BI360 from other CPM applications are:

- 1. Third generation Excel add-in for simple or complex reporting and budgeting template design.
- 2. Modern Excel, Web and Mobile end-user front-ends for easy access to information and powerful collaboration.
- 3. Pre-Configured and extensible, "smart" data warehouse.
- 4. Deployed as individual Modules or as a single, comprehensive CPM Suite with a single security model and deployment.
- 5. Available both for cloud and on-premise deployment.



Architecture Overview

Below you can see a simplified architecture with all the BI360 modules. The *Reporting, Budgeting* and *Dashboard* modules can run live on a number of different ERP systems as well as the BI360 *Data Warehouse*.



Note: For more detailed information about BI360, please email <u>info@solverglobal.com</u> and request the document: "BI360 White Paper – Overview of the BI360 Suite". You can also learn more about Bi360 for Healthcare providers <u>here</u>.



HLT01 – CEO Dashboard

This is an example of an executive dashboard. It shows the use of the BI360 Data Warehouse to combine numerous important data sources and, on a single dashboard, present whatever a company determines as the most essential information to an executive. In this sample dashboard, the following information is included:

- Revenue Monthly
- Number of Claims vs Claims Paid Trend
- Patient Population by Type
- Patient Satisfaction from Best to Worst
- Revenues Trend
- Expenses Trend
- Average Length of Stay
- Supplier Quality Trend





HLT02 – CFO Dashboard

This dashboard example focuses on summary level Revenues, Expenses, Profit, AR and Bad Debt. The following information is included:

- Revenue by Account
- Expenses by Account
- Revenue by Facility
- Accounts Receivable Trend
- Revenues Actual vs Budget by Trend
- Expenses Actual vs Budget by Trend
- Expenses by Facility
- Bad Debt Trend





HLT03 – Revenue Dashboard

This dashboard example provides easy to use revenue analysis from different viewpoints such as by Facility, Patient Type, DRG Group, Physician and Source. The following information is included:

- Revenue by Facility
- Revenue by Patient Type
- Revenue Actual vs Budget Trend





HLT04 – Claims Dashboard

This dashboard example focuses on claims metrics. The following information is included:

- # of Claims vs Claims Paid by Payor
- Claims Rejection by Payor
- Top Payors Ranke by Reimbursement
- # of Claims vs Claims Paid Trend
- Accounts Receivable
- Top Physicians Ranked by % of Claims





HLT05 – Clinical Dashboard

This dashboard example helps healthcare administrators analyze key clinical related metrics such as Admissions, Average Length of Stay (ALOS), Average charges and Patient Count by Type. The following information is included:

- # of Admissions by DRG
- # of Readmissions by DRG
- Admissions and Readmissions Twelve month trend
- Avg Charge by DRG
- Average Length of Stay (ALOS) Twelve month trend
- Count by Patient Type





HLT06 – Patient Satisfaction Dashboard

This dashboard example focuses on Patient Satisfaction metrics and includes information such as: Satisfaction by facility and patient type, Wait Time by facility and patient type, Post Care Support Visits by facility and patient type, Avoidable Readmission by Facility and Patient Type. The following KPI information is included in this example:

- Overall Satisfaction by Facility Ranked by Facility
- Overall Satisfaction by Patient Type
- Post Care Support Visits by Facility
- Post Care Support Visits by Trend
- Avoidable Readmission by Facility
- Avoidable Readmissions Trend
- Patient Satisfaction from Best to Worst
- Post Care Support Visits by Patient Type





HLT07 – Supplier Quality Dashboard

The purpose of this dashboard example is to provide purchase managers and other executives with an easy way to analyze the quality of the company's suppliers.

- Top 5 Suppliers ranked by Least Complaints, drill to Item
- Defects and Late Deliveries twelve month trend
- Bottom 5 Suppliers ranked by Most Complaints, drill to Item
- Suppliers ranked by spend (purchases from the suppliers)
- Defects by Product (Item) drill to Supplier
- Complaints by Category drill to Item





HLT10 – Charge Summary Dashboard

The purpose of this dashboard example is to provide summary information around charges.

- Top 5 Services by Charge, Bill Amount and Collection
- Charges, Bill Amount, Collection Amount by Insurance Payor
- Charges Bill Amount Collection Amount by Physician





HLT11 – Bill to Charge Rate Dashboard

The purpose of this dashboard example is to provide summary information around bill to charge rates.

- Biller Bill to Charge Ratio
- Insurance Bill to Charge Rate
- Patient Name Bill to Charge Rate





HLT11 – Charges Dashboard

The purpose of this dashboard example is to provide summary information around Charges.

- Top 20 Services by Charge, Bill Amount and Collections
- Charges, Bill Amount, Collection Amount by Physician





HLT13 – Collection Rate Dashboard

The purpose of this dashboard example is to provide summary information around Collection Rate.

- Collection Rate by Top 5 Services
- Collection Rate by Insurance Company
- Collection Rate by Biller





HLT14 – Collection to Charge Rate Dashboard

The purpose of this dashboard example is to provide summary information around Collection to Charge.

- Biller Collection to Charge Rate
- Insurance Collection to Charge Rate
- Patient Name Collection to Charge Rate





HLT15 – Collection Rate Dashboard

The purpose of this dashboard example is to provide summary information around Collection Rate.

- Biller Collection Rate
- Insurance Collection Rate
- Patient Name Collection Rate





HLT10 – Revenue Report

This example is a Revenue Report by top 20 Service Group Charge.



Top 20 Service Group Charges

HLT19 – Monthly Billing Summaries

This example is a Monthly Billing report by Insurance Company, ordered by Billing Amount.

BI360 Health C Billing Reports	are													
2024														
				N	/lonthly B	illings by I	nsurance (Company						
					on	dered by Bil	ling Amount							
														р
	January	February	March	April	Мау	June	July	August	September	October	November	December	TOTAL	1
1 Self Pay	97,817	197,566	105,512	231,030	198,081	107,935	102,292	74,699	186,037	282,474	109,901	206,261	1,899,606	1
10 HealthNet-PPO	45,080	49,992	69,324	35,031	31,349	44,713	90,822	160,354	62,039	31,984	53,742	47,499	721,928	1
11 HealthNet-HMO	39,368	30,220	55,944	96,575	39,183	19,903	50,648	69,861	37,601	150,673	73,321	31,619	694,915	5
12 United Health PPO	25,715	138,260	114,147	59,170	13,283	23,391	71,770	42,627	26,178	38,262	195,852	85,290	833,945	e
13 United Health-HMO	183,598	52,417	224,801	32,748	45,693	55,662	63,818	60,310	32,449	70,488	201,820	42,590	1,066,393	7
14 Other HMO	102,426	68,356	85,341	172,277	67,554	82,186	107,538	122,242	51,793	125,806	96,500	78,151	1,160,170	8
15 Other PPO	105,115	80,835	39,007	113,857	94,736	149,364	103,584	101,864	130,804	107,946	76,664	95,178	1,198,953	8
16 Workers Comp	68,376	97,780	82,292	40,301	87,264	39,800	69,409	45,242	88,479	57,310	119,425	149,410	945,088	6
2 Medicare	49,319	35,402	32,484	31,636	27,853	30,833	26,010	44,250	21,313	86,544	28,949	28,492	443,085	3
3 Medi-Cal	36,125	25,152	14,956	17,569	54,929	98,341	11,219	30,465	48,293	28,099	21,046	44,729	430,923	3
4 Aetna HMO	59,756	20,763	51,804	33,076	54,695	56,358	81,338	24,377	43,882	23,290	138,287	46,933	634,559	4
5 Aetna PPO	44,169	49,111	55,737	48,193	36,049	81,853	50,632	52,383	41,629	33,379	38,285	42,063	573,483	4
6 Anthem Blue Cross HMC	74,990	101,515	92,158	105,536	73,877	88,746	98,566	82,313	63,677	97,718	46,033	93,729	1,018,858	7
7 Anthem Blue Cross PPO	82,936	155,960	51,323	73,433	49,819	72,741	95,553	41,401	42,031	236,910	65,321	61,589	1,029,017	7
8 Blue Shield PPO	10,397	14,757	20,059	46,575	9,404	51,638	11,466	23,725	109,215	20,248	54,867	22,440	394,792	2
9 Blue Shield-HMO	183,831	33,558	21,648	37,059	81,627	33,039	54,715	36,780	31,510	52,298	58,819	32,624	657,509	4
Total	1,209,018	1,151,643	1,116,538	1,174,067	965,395	1,036,502	1,089,379	1,012,896	1,016,929	1,443,428	1,378,831	1,108,597	13,703,224	1(



HLT20 – Monthly Group Summaries

This example is a Monthly Group Summaries, ordered by Billing Amount.





HLT22 – Montly Charge Summaries

This example is a Monthly Charge Summaries report by Insurance Company, ordered by Billing Amount.

				Mo	onthly Cha	rges by Ins	urance Co	mpany						
						rdered by C	harges							
	January	February	March	April	Мау	June	July	August	September	October	November	December	TOTAL	p
3 Medi-Cal	180,623	125,760	74,781	87,844	274,643	491,706	56,096	152,327	241,465	140,493	105,228	223,647	2,154,613	1
6 Anthem Blue Cross HMO	149,980	203,031	184,316	211,073	147,755	177,491	197,132	164,626	127,353	195,435	92,066	187,458	2,037,716	8
1 Self Pay	97,817	197,566	105,512	231,030	198,081	107,935	102,292	74,699	186,037	282,474	109,901	206,261	1,899,606	
13 United Health-HMO	305,997	87,361	374,668	54,579	76,154	92,770	106,363	100,517	54,082	117,481	336,366	70,983	1,777,321	1
7 Anthem Blue Cross PPO	138,226	259,933	85,539	122,388	83,032	121,236	159,255	69,002	70,052	394,850	108,868	102,649	1,715,029	1
14 Other HMO	146,322	97,652	121,916	246,109	96,505	117,408	153,626	174,632	73,990	179,723	137,857	111,645	1,657,385	
9 Blue Shield-HMO	459,578	83,896	54,121	92,647	204,067	82,598	136,788	91,951	78,774	130,744	147,049	81,559	1,643,773	6
4 Aetna HMO	149,391	51,908	129,511	82,690	136,738	140,894	203,345	60,941	109,706	58,225	345,717	117,334	1,586,398	6
12 United Health PPO	46,754	251,382	207,539	107,582	24,151	42,529	130,490	77,504	47,596	69,568	356,095	155,073	1,516,264	5
15 Other PPO	131,393	101,043	48,758	142,321	118,420	186,706	129,480	127,330	163,505	134,933	95,830	118,973	1,498,691	5
2 Medicare	164,398	118,006	108,281	105,454	92,843	102,776	86,701	147,501	71,042	288,480	96,495	94,974	1,476,951	5
10 HealthNet-PPO	90,161	99,984	138,648	70,062	62,697	89,426	181,644	320,708	124,079	63,967	107,483	94,998	1,443,856	5
11 HealthNet-HMO	78,736	60,439	111,887	193,150	78,366	39,806	101,296	139,723	75,201	301,346	146,642	63,237	1,389,830	5
16 Workers Comp	97,680	139,686	117,561	57,573	124,663	56,857	99,155	64,631	126,398	81,872	170,608	213,443	1,350,125	5
8 Blue Shield PPO	34,658	49,189	66,864	155,251	31,347	172,126	38,219	79,084	364,051	67,494	182,892	74,799	1,315,974	
5 Aetna PPO	88,338	98,221	111,474	96,387	72,098	163,706	101,264	104,767	83,258	66,758	76,569	84,127	1,146,965	2
1	2 360 052	2.025.057	2,041,376	2,056,142	1,821,560	2,185,969	1,983,145	1,949,944	1,996,589	2,573,841	2,615,666	2,001,158	25,610,499	1

105 Larry Squaker

109 James Tiberias 101 Anne Polly

102 Carrie Fisherman

372,418

282,573

318,974

272,469

714,498 395,893 180,867 215,012 610,653

290,958

184,978

128,421

294,606

184.894

328,351

368,560

279,107

298,208 360,417

235,653

397,121

206,913 238,777

199,592

373,850

243,855 145,485

272,604

319,520

166,955 369,440

164,328

310,267

187,794 381,444

229,247

367,510

509,664 288,959

181,250

435,646

141,876 161,642

263,479

299,407

184,799 320,684

291,044

4,379,080

3,526,309 3,176,057

2,889,221

17.1%

13.8%

12.4%

11.3%



HLT23 – Monthly Collection Summaries

This example is a Monthly Collection Summaries report by Insurance Company, ordered by Billing Amount.

 February 68,924 56,153 43,383 92,231 82,602 137,961 85,268 127,827 	March 32,370 72,655 217,913 54,817 74,426 46,785	April 95,345 149,740 25,102 135,459 84,751	May 81,981 59,377 38,166 52,065	June 142,070 65,575 44,641	uly 88,184 96,343	August 82,521 103,129	September 110,045 44,288	October 91,795	November 64,370	December 89,228	TOTAL 1,037,614	p
 February 68,924 56,153 43,383 92,231 82,602 137,961 85,268 127,827 	March 32,370 72,655 217,913 54,817 74,426 46,785	April 95,345 149,740 25,102 135,459 84,751	May 81,981 59,377 38,166 52,065	June 142,070 65,575 44,641	July 88,184 96,343	August 82,521 103,129	September 110,045 44.288	October 91,795	November 64,370	December 89,228	TOTAL 1,037,614	F
 February 68,924 56,153 43,383 92,231 82,602 137,961 85,268 127,827 	March 32,370 72,655 217,913 54,817 74,426 46,785	April 95,345 149,740 25,102 135,459 84,751	May 81,981 59,377 38,166 52,065	June 142,070 65,575 44,641	July 88,184 96,343	August 82,521 103,129	September 110,045 44,288	October 91,795	November 64,370	December 89,228	TOTAL 1,037,614	
68,924 56,153 43,383 92,231 82,602 137,961 85,268 127,827	32,370 72,655 217,913 54,817 74,426 46,785	95,345 149,740 25,102 135,459 84,751	81,981 59,377 38,166 52,065	142,070 65,575 44,641	88,184 96,343	82,521 103,129	110,045 44,288	91,795	64,370	89,228	1,037,614	
56,153 43,383 92,231 82,602 137,961 85,268 127,827	72,655 217,913 54,817 74,426 46,785	149,740 25,102 135,459 84,751	59,377 38,166 52,065	65,575 44,641	96,343	103,129	44.288	107 640				
43,383 92,231 82,602 137,961 85,268 127,827	217,913 54,817 74,426 46,785	25,102 135,459 84,751	38,166 52,065	44,641				107,048	80,784	65,628	987,072	
92,231 82,602 137,961 85,268 127,827	54,817 74,426 46,785	135,459 84,751	52,065		59,460	52,762	28,738	58,152	179,557	39,570	955,722	
82,602 137,961 85,268 127,827	74,426 46,785	84,751		54,441	41,834	42,360	106,286	149,998	57,015	84,812	916,978	
137,961 85,268 127,827	46,785		68,996	74,022	88,509	72,058	54,385	88,699	35,619	79,728	866,813	
85,268 127,827		58,088	40,957	65,234	81,780	34,612	35,987	176,117	54,704	55,129	858,074	
127,827	61,767	34,280	81,032	31,303	58,635	39,925	73,661	44,267	97,122	139,401	803,993	
	99,195	53,101	10,636	21,218	63,730	31,246	21,348	32,860	160,931	75,605	718,479	
44,853	52,824	27,473	23,192	36,364	76,178	153,878	49,222	25,696	43,464	38,779	609,798	
24,376	47,061	83,005	33,033	16,387	41,156	55,621	32,746	128,053	54,128	25,337	574,694	
27,055	18,903	30,328	64,220	26,623	48,516	34,577	26,732	48,355	54,980	29,825	557,476	
16,093	45,145	27,343	48,320	46,452	70,275	20,528	37,494	20,129	134,789	39,722	556,287	
41,879	46,014	38,392	28,196	66,046	38,106	47,634	37,242	29,051	34,637	35,634	480,693	
32,667	30,075	24,373	21,447	26,682	21,586	34,659	17,349	77,298	25,814	22,860	377,049	
20,215	13,166	15,477	41,002	77,870	8,941	26,293	38,734	22,230	17,960	36,931	347,129	
11,969	16,565	38,873	7,659	38,449	9,112	20,263	90,239	16,128	45,444	19,529	323,636	
913,456	929,682	921,131	700,280	833,377	892,346	852,066	804,495	1,116,476	1,141,320	877,719	10,971,506	
	24,370 27,055 16,093 41,879 32,667 20,215 11,969 913,456	27,055 18,901 27,055 18,901 16,093 45,145 41,879 46,014 32,667 30,075 20,215 13,166 11,969 16,565 913,456 929,682	27,055 18,903 30,328 16,093 45,145 27,343 41,879 46,014 38,392 32,667 30,075 24,373 20,215 13,166 15,477 11,969 16,565 38,873 913,456 929,682 921,131	24,970 18,903 30,228 64,220 16,093 45,145 27,343 48,320 41,879 46,014 38,392 28,196 32,667 30,075 24,373 21,447 20,215 13,166 15,477 41,002 11,969 16,565 38,873 7,659 913,456 929,682 921,131 700,280	27,05 17,06 10,03 10,03 27,05 18,903 30,328 64,220 26,623 16,093 45,145 27,343 48,320 46,452 41,879 46,014 38,392 28,196 66,046 32,667 30,075 24,373 21,447 26,682 20,215 13,166 15,477 41,002 77,870 11,969 16,565 38,873 7,659 38,449 913,456 929,682 921,131 700,280 833,377	27,05 17,06 18,003 50,053 10,50 14,150 27,055 18,903 50,328 64,220 26,623 45,516 16,093 45,145 27,343 48,320 46,452 70,275 41,879 46,014 38,392 28,196 66,046 38,106 32,667 30,075 24,373 21,447 26,682 21,586 20,215 13,166 15,477 41,002 77,870 8,941 11,969 16,565 38,873 7,659 38,449 9,112 913,456 929,682 921,131 700,280 833,377 892,346	27,05 47,00 50,03 50,03 10,35 43,135 50,011 27,055 18,903 30,328 64,220 26,623 48,516 34,577 16,093 45,145 27,343 48,320 46,452 70,275 20,528 41,879 46,014 38,392 28,196 66,046 38,106 47,634 32,667 30,075 24,373 21,447 26,682 21,586 34,659 20,215 13,166 15,477 41,002 77,870 8,941 26,293 11,969 16,565 38,873 7,659 38,3479 9,112 20,263 913,456 929,682 921,131 700,280 833,377 892,346 852,066	27,05 17,06 10,00 <td< td=""><td>24,765 27,055 18,903 30,328 64,200 26,623 48,516 34,577 26,732 48,835 16,093 45,145 27,434 48,320 46,623 48,516 34,577 26,732 48,835 16,093 45,145 27,434 48,320 46,452 70,275 20,528 37,494 20,129 41,879 46,014 38,392 28,196 66,046 38,106 47,634 77,242 29,051 32,667 30,075 24,373 21,447 26,682 21,586 34,659 17,349 77,298 20,215 13,166 15,477 41,002 77,870 8,941 26,293 38,734 22,230 11,969 16,565 38,873 7,659 38,449 9,112 20,263 90,239 16,128 913,456 929,682 921,131 700,280 833,377 892,346 852,066 804,495 1,116,476</td><td>24,750 47,050 50,051<</td><td>27,05 47,04 50,021<td>27,05 47,00 50,03,03 50,03 50,03</td></td></td<>	24,765 27,055 18,903 30,328 64,200 26,623 48,516 34,577 26,732 48,835 16,093 45,145 27,434 48,320 46,623 48,516 34,577 26,732 48,835 16,093 45,145 27,434 48,320 46,452 70,275 20,528 37,494 20,129 41,879 46,014 38,392 28,196 66,046 38,106 47,634 77,242 29,051 32,667 30,075 24,373 21,447 26,682 21,586 34,659 17,349 77,298 20,215 13,166 15,477 41,002 77,870 8,941 26,293 38,734 22,230 11,969 16,565 38,873 7,659 38,449 9,112 20,263 90,239 16,128 913,456 929,682 921,131 700,280 833,377 892,346 852,066 804,495 1,116,476	24,750 47,050 50,051<	27,05 47,04 50,021 <td>27,05 47,00 50,03,03 50,03 50,03</td>	27,05 47,00 50,03,03 50,03 50,03

HLT24 – Collection Rate

This example is a Collection Rate report by Insurance Company, ordered by Billing Amount.

			M	onthly Coll	ection Rat	e by Insura	ance Com	pany					
				,	ordered by E	illing Amou	nt						
	January	February	March	April	May	June	July	August	September	October	November	December	TOT
1 Self Pav	47%	47%	52%	59%	26%	50%	41%	57%	57%	53%	52%	41%	48
16 Workers Comp	84%	87%	75%	85%	93%	79%	84%	88%	83%	77%	81%	93%	84
15 Other PPO	86%	85%	83%	84%	87%	95%	85%	81%	84%	85%	84%	94%	86
6 Anthem Blue Cross HMO	84%	81%	81%	80%	93%	83%	90%	88%	85%	91%	77%	85%	85
12 United Health PPO	81%	92%	87%	90%	80%	91%	89%	73%	82%	86%	82%	89%	85
14 Other HMO	84%	82%	85%	87%	88%	80%	90%	84%	86%	86%	84%	84%	8
7 Anthem Blue Cross PPO	85%	88%	91%	79%	82%	90%	86%	84%	86%	74%	84%	90%	85
10 HealthNet-PPO	84%	90%	76%	78%	74%	81%	84%	96%	79%	80%	81%	82%	82
4 Aetna HMO	84%	78%	87%	83%	88%	82%	86%	84%	85%	86%	97%	85%	86
3 Medi-Cal	78%	80%	88%	88%	75%	79%	80%	86%	80%	79%	85%	83%	82
13 United Health-HMO	92%	83%	97%	77%	84%	80%	93%	87%	89%	82%	89%	93%	87
5 Aetna PPO	86%	85%	83%	80%	78%	81%	75%	91%	89%	87%	90%	85%	84
9 Blue Shield-HMO	80%	81%	87%	82%	79%	81%	89%	94%	85%	92%	93%	91%	86
11 HealthNet-HMO	86%	81%	84%	86%	84%	82%	81%	80%	87%	85%	74%	80%	83
2 Medicare	86%	92%	93%	77%	77%	87%	83%	78%	81%	89%	89%	80%	84
8 Blue Shield PPO	90%	81%	83%	83%	81%	74%	79%	85%	83%	80%	83%	87%	83
Total	82%	82%	83%	81%	79%	81%	82%	84%	83%	82%	83%	84%	82
				Mont	hly Collect ordered by E	ion Rate b iilling Amou	y Biller nt						
	January	February	March	April	Мау	June	July	August	September	October	November	December	тот
101 Anne Polly	79%	81%	84%	70%	43%	79%	88%	94%	79%	86%	76%	87%	79
105 Larry Squaker	81%	89%	89%	78%	85%	77%	83%	83%	75%	81%	85%	87%	83
108 Cherry Grand	87%	73%	75%	78%	86%	79%	95%	78%	84%	86%	77%	44%	79
102 Carrie Fisherman	87%	73%	76%	79%	74%	80%	78%	84%	81%	87%	77%	80%	80
107 Artie Deetoo	77%	78%	79%	80%	79%	81%	85%	81%	70%	83%	85%	89%	80
105 Honoy Duo	76%	54%	84%	77%	89%	86%	82%	89%	78%	82%	91%	74%	80



HLT25 – Monthly Billings by Biller

This example is a Monthly Billings by Biller report, ordered by Billing Amount.



HLT26 – Monthly Billings by Insurance Company

This example is a Monthly Billings by Insurance Company report, ordered by Billing Amount.



HLT27 – Bill to Charges

This example is a Bill to Charges report, ordered by Billing Amount.

Bill to Charge	es Reports												
			м	lonthly Bil	to Charge	s by Insura	ance Com	panv					
				(ordered by I	Billing Amou	int						
	January	February	March	April	May	June	July	August	September	October	November	December	то
1 Self Pay	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	10
16 Workers Comp	52%	97%	169%	28%	74%	21%	54%	36%	54%	42%	125%	126%	7
15 Other PPO	72%	83%	32%	46%	98%	127%	67%	58%	177%	60%	56%	85%	1
6 Anthem Blue Cross HI	VIO 25%	116%	25%	193%	97%	96%	93%	82%	118%	83%	14%	132%	1
12 United Health PPO	19%	53%	133%	48%	16%	19%	45%	62%	37%	10%	180%	83%	5
14 Other HMO	68%	34%	46%	82%	46%	46%	55%	74%	41%	64%	105%	42%	5
7 Anthem Blue Cross PP	0 85%	112%	44%	128%	40%	128%	96%	64%	33%	289%	38%	29%	9
10 HealthNet-PPO	96%	20%	33%	33%	130%	105%	70%	207%	130%	46%	15%	31%	3
4 Aetna HMO	66%	21%	37%	47%	87%	63%	45%	8%	35%	36%	129%	49%	5
3 Medi-Cal	46%	42%	13%	9%	70%	247%	11%	22%	64%	9%	14%	71%	5
13 United Health-HMO	40%	62%	415%	35%	22%	67%	47%	66%	41%	54%	137%	52%	8
5 Aetna PPO	30%	95%	43%	58%	26%	58%	25%	86%	38%	57%	11%	36%	4
9 Blue Shield-HMO	208%	34%	19%	38%	113%	20%	54%	35%	38%	78%	77%	39%	6
11 HealthNet-HMO	24%	26%	52%	92%	42%	19%	58%	47%	53%	52%	76%	33%	4
2 Medicare	27%	28%	43%	36%	10%	6%	46%	29%	9%	62%	28%	13%	
8 Blue Shield PPO	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	
Total	62%	59%	77%	63%	63%	72%	56%	63%	62%	67%	71%	59%	(

Monthly Bill to Charges by Biller ordered by Billing Amount

	February	February	February	February	February	March	TOTAL						
105 Larry Squaker	51%	53%	57%	61%	59%	50%	51%	50%	48%	51%	56%	55%	53%
109 James Tiberias	47%	56%	55%	49%	34%	59%	60%	46%	59%	55%	53%	55%	52%
101 Anne Polly	49%	52%	54%	47%	61%	48%	52%	50%	46%	55%	46%	59%	52%
102 Carrie Fisherman	50%	60%	49%	67%	58%	51%	51%	54%	53%	51%	51%	37%	53%
107 Artie Deetoo	51%	49%	57%	52%	56%	51%	52%	52%	51%	46%	63%	54%	53%
106 Henry Duo	63%	77%	55%	62%	47%	50%	60%	45%	66%	48%	42%	59%	56%

HLT29 – Claims Report

This example is a Claims Report. It reports claims at the employee level by Insurance Company.

BI360		C	aims Report by	y Payo	r - Charge	s & F	Reimbursen	nents		
			teo 000 000					50.000		
			\$30,000,000					40,000		
			\$20,000,000					00,000		
			\$15,000,000					30,000		
			\$10,000,000					20,000		
			\$5,000,000					10,000		
			\$		012		No.		Chalana and	(0) (i) (0) (i)
				Charges	Rei	mburse	ments	# 01	uams #c	of Li aims Paid
Description	Emp#	Employee Na	ame	Charges	i -	Reim	ubursements	# of Claims	# of Claims Paid	% Claims Paid
Aetna Group										
	253	Wesley O. M	oser	\$	41,627	\$	20,449	175	53	30%
	256	Nancy O. Ho	bbs	\$	421,989	\$	192,770	300	72	24%
	283	lan I. Nichols	R	\$	752,263	\$	346,490	502	70	14%
	335	Jim I. Singlet	on	\$	88,959	\$	45,878	318	48	15%
20	337	Pauline P. Sp	ivey	\$	868,835	\$	371,350	1,586	584	37%
		1	Sub Total by Payor	\$	2,173,673	\$	976,937	2,880	827	29%
BCBS of Michigan Group										
	299	Geoffrey E. R	leed	\$	218,450	\$	100,000	94	37	40%
	300	Tiffany A. Na	sh	\$	130,850	\$	65,000	149	38	25%
	301	Todd I. Wilke	rson	\$	166,100	\$	84,000	281	43	15%
	330	Kimberly R. (Gross	\$	701,300	\$	325,000	351	28	8%
	331	Jon I. Richmo	ond	\$	668,700	\$	290,100	2,371	68	3%
1			Sub Total by Payor	\$	1,885,400	\$	864,100	3,246	214	7%
BCBS of NJ Group										
	299	Geoffrey E. R	leed	\$	606,744	\$	263,320	389	50	13%
	300	Tiffany A. Na	sh	s	154,050	\$	70,600	1,497	60	4%
	301	Todd I. Wilke	rson	\$	309,193	\$	149,090	383	104	27%
	330	Kimberly R. (Gross	\$	555,960	\$	247,200	366	37	10%
	331	Jon I. Richmo	ond	\$	706,950	\$	359,500	1,377	46	3%
1		2	Sub Total by Payor	\$	2,332,897	\$	1,089,710	4,012	297	7%
Blue Cross Group										
	286	Catherine H.	Sherrill	s	211,920	\$	102,910	378	127	33%
	287	Lester A. Cas	h	\$	125,395	\$	54,250	598	80	13%
	288	Jacob I. Pittn	nan	\$	125,299	\$	64,279	992	198	20%
	294	Wendy H. Ch	erry	\$	298,895	\$	141,820	414	89	22%
	295	Lucille I. Rich	mond	\$	515,808	\$	236,380	2,431	401	16%
12		2	Sub Total by Payor	\$	1,277,316	\$	599,639	4,813	895	19%
Blue Shield of California										
	286	Catherine H.	Sherrill	\$	222,450	\$	102,750	94	39	41%
	287	Lester A. Cas	h	\$	90,580	\$	42,700	281	43	15%
	288	Jacob I. Pittn	nan	\$	40,716	\$	19,190	149	41	28%
	294	Wendy H. Ch	erry	s	691,425	\$	318,190	351	50	14%
	295	Lucille Rich	mond	¢	761 300	¢	2/19 200	0 271	529	22%

HLT30 – Profit & Loss Detail – Clinics Across Columns

This example is a consolidated Profit & Loss report showing revenues, expenses and profit in the rows and facilities (clinics) across the columns with a total on the right.

	COUNCI LULL								
Account E	Descriptions	Beverly Hills Facility	Pasadena Facility	Woodland Hills Facility	Total	5,000,000			-
Revenue						4,000,000	_		-
41000	IP Revenue	573,156	473,740	645,993	1,692,889	3,500,000		_	_
42000	OP Revenue	2,906,421	2,343,270	3,203,273	8,452,963	3,000,000			
42001	OP Revenue Non-IDTF	203,871	160,831	224,816	589,518	2,500,000	-	-	
43000	Phys Revenue	359,002	289,124	397,316	1,045,442	2,000,000	_	_	_
44000	Tech Fees	18,688	14,470	20,765	53,923	1,500,000		_	_
45000	Charity Revenue	60,497	51,780	70,720	182,997	1.000.000			
48680	Medical Records	501	372	513	1,386	500.000		_	_
49000	Other Rev-Non Operating	6,054	4,635	6,593	17,283	0			
49010	Interest Income	156	131	171	457	U U	Beverly Hills	Pasadena	Woodland
49050	Gain/Loss on Settle AP	3,671	2,871	3,841	10,383		Facility	Facility	Hills Facilit
	Total Revenue	4,132,016	3,341,223	4,574,002	12,047,240				
ost of Sa	les								
52500	Provision for Bad Debt - IP	183,669	154,121	212,580	550,370	3,000,000 -			
52510	Provision for Bad Debt - OP	156,983	125,155	181,618	463,756				
52550	Recovery From Bad Debts	4,199	3,347	4,666	12,212				
52600	Charity Care Expense IP Hospital	962	752	1,080	2,794	2,500,000 -			
52601	Charity Care Expense IP District	943	791	1,026	2,760				
52610	Charity Care Expense OP Hospital	9,558	7,315	10,301	27,174				
52620	Other - Commercial IP	157	128	185	470	2,000,000 -			_
52630	Other - Commercial OP	2,837	2,108	2,999	7,943				
52700	Contractual - Medicare IP	162,324	125,531	176,753	464,607				
02700									



HLT31 – 3 Year PL

This example is a 3-year Profit and Loss report with the following KPI's:

- Number of Patients Billed
- Average Charge per Patient
- RVUs

BI360 Healthcare Statement of Operations Entities: '1','2','3'

- RVUs per Patient
- Revenue (DOS)
- Collections (DOS)
- Collection per Patient
- Collection per RVU
- AR Resolved Percentage
- Target Physician Hourly Rate
- Actual Physician Hourly Rate

6/30/2021 0:00:00								
	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	YID	AVG
Patient Volume	2,706	2,221	1,673	2,492	2,377	2,490	13,959	13,959
Average Patient Charge	4,249	5,419	7,406	5,076	4,895	4,188	31,233	31,233
Total Revenue	11,496,914	12,034,711	12,389,909	12,649,926	11,636,034	10,429,067	70,636,561	70,636,561
Total COGS	5,228,557	5,466,607	5,628,512	5,693,407	5,291,715	4,732,599	32,041,397	32,041,397
Gross Profit	6,268,357	6,568,104	6,761,398	6,956,519	6,344,319	5,696,468	38,595,164	38,595,164
Gross Profit Margin %	54.52%	54.58%	54.57%	54.99%	54.52%	54.62%	55%	55%
Total Other Expenses	4,169,877	4,367,118	4,488,848	4,612,390	4,248,631	3,789,988	25,676,852	25,676,852
Net Income	2,098,480	2,200,986	2,272,550	2,344,128	2,095,687	1,906,481	12,918,312	12,918,312
2021 Year Data	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total	AVG
Number of Patients Billed	4,936	4,451	3,903	4,722	4,607	4,720	27,339	3,906
Average Charge per Patient	137	125	107	132	129	132	762	109
RVUs	4,388,355	4,604,599	4,710,610	4,837,793	4,431,101	3,978,838	26,951,296	3,850,185
RVUs per Patient	889.1	1,034.5	1,206.9	1,024.5	961.8	843.0	5,959.8	851.4
Revenue (DOS)	676,500	555,250	418,250	623,000	594,250	622,500	3,489,750	498,536
Collections (DOS)	10,820,414	11,479,461	11,971,659	12,026,926	11,041,784	9,806,567	67,146,811	9,592,402
Collection per Patient	2,192	2,579	3,067	2,547	2,397	2,078		-
Collection per RVU	2	2	3	2	2	2	15	2
AR Resolved Percentage	30232.8%	30232.8%	30232.8%	30232.8%	30232.8%	30232.8%		25913.8%
Target Physician Hourly Rate	296	296	296	296	296	296		254
Actual Physician Hourly Rate	302	302	302	302	302	302		259
2020 Year Data	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total	AVG
Number of Patients Billed	3,704	4,459	3,868	4,297	3,763	4,534	2,052	171
Average Charge per Patient	129	149	134	145	130	151	838	70
RVUs	1,904	2,659	2,068	2,497	1,963	2,734	13,825	1,152
RVUs per Patient	0.5	0.6	0.5	0.6	0.5	0.6	3.4	0.3
Revenue (DOS)	476,000	664,750	517,000	624,250	490,750	683,500	3,456,250	288,021
Collections (DOS)	10,969,517	11,356,229	11,826,833	12,045,844	11,240,460	9,725,188	67,164,072	5,597,006
Collection per Patient	2,962	2,547	3,058	2,803	2,987	2,145		1,375
Collection per RVU	5,761	4,271	5,719	4,824	5,726	3,557	29,859	2,488
AR Resolved Percentage	28927.2%	28927.2%	28927.2%	28927.2%	28927.2%	28927.2%		14463.6%
Target Physician Hourly Rate	284	284	284	284	284	284		142
Actual Physician Hourly Rate	289	289	289	289	289	289		145



HLT22 – Profit & Loss Variance Report KPI

This Profit & Loss report example shows some key statistical information on the top with Total Admits and Average Patient Charge. Below it lists revenues, expenses and profit with account level detail. In the columns, it shows Actual, Budget and Variance for the month and for yearto-date.



BI360 Healthcare Profit and Loss Variance Report Woodland Hills Facility

10/31/2021 0:00:00													
			Octobe	r, 20	21					Year to D	ate		
		Actual	Budget		Variance V	<i>l</i> ar (%)	A	ctual		Budget		Variance 1	Var (%)
Total Admits		1,055	1,03	35	20 🦲	1.9%		9,127		9,100		27 🦲	0.3%
Average Patient Charge		3,649	3,15	5	494 🔘	15.6%		3,958		3,931		27 🦲	0.7%
41000 IP Revenue		645.993	529.8	00	116.193	21.9%		6.027.688		6.003.300		24.388	0.4%
42000 OP Revenue		3.203.273	2.735.7	00	467.573	17.1%	1	30.095.621		29.765.800		329.821	1.1%
42001 OP Revenue Non-IDTF		224,816	190,6	10	34,206	17.9%		2,105,495		2,093,300		12,195	0.6%
43000 Phys Revenue		397,316	1,335,3	34	(938,018)	-70.2%		3,711,454		13,507,877		(9,796,423)	-72.5%
44000 Tech Fees		20,765	61,2	52	(40,497)	-66.1%		187,994		616,319		(428,325)	-69.5%
45000 Charity Revenue		70,720	237,1	33	(166,463)	-70.2%		653,306		2,363,279		(1,709,973)	-72.4%
48680 Medical Records		513	1,4	85	(972)	-65.5%		4,969		16,136		(11,167)	-69.2%
49000 Other Rev-Non Operating		6,593	22,5	70	(15,977)	-70.8%		62,616		221,579		(158,963)	-71.7%
49010 Interest Income		171	5	32	(411)	-70.6%		1,679		5,599		(3,920)	-70.0%
49050 Gain/Loss on Settle AP		3,841	13,1	17	(9,276)	-70.7%		36,768		130,908		(94,141)	-71.9%
Total Revenue	\$	4,574,002	\$ 5,127,64	I3 Ş	6 (553,641)	-10.8%	Ş 4	12,887,590	Ş	54,724,097	Ş	(11,836,507)	-21.6%
Total COGS	Ş	2,092,086	\$ 1,748,70)0 Ş	343,386	19.6%	Ş 1	L9,438,931	Ş	19,240,200	Ş	198,731	1.0%
Gross Profit	\$	2,481,916	\$ 3,378,94	I3 Ş	(897,027)	-30.4%	\$ 2	23,448,659	Ş	35,483,897	Ş	(12,035,238)	-22.7%
Gross Margin %		54%	6	5%		-11.6%		55%		65%			-10.2%
Total Other Expenses	\$	1,659,901	\$ 1,408,40	0 \$	251,501	17.9%	Ş 1	15,589,533	Ş	15,384,100	\$	205,433	1.3%
Net Income	Ś	822 015	\$ 1 970 54	3 4	(1 148 528)	-48 3%	Ś :	7 859 125	Ś	20 099 797	Ś	(12 240 672)	-24.0%
Net income	Ŷ	022,013	Ş 1,570,5-	5 4	, (1,140,520)	40.570	Y '	7,035,125	¥	20,035,151	Ŷ.,	(12,240,072)	-24.070
Admits		1,055	1,03	5	20 🥥	1.9%		9,127		9,100		27 🥥	0.3%
Patient Days		3,749	3,78	32	(33) 🥥	-0.9%		35,391		35,410		(19) 🔘	-0.1%
Discharges		265	20	59	(4) 🔵	-1.5%		3,460		3,501		(41) 🔘	-1.2%
RVU		4,574,002	1,3	52	4,572,650 🎯	38213.7%	4	42,887,590		15,572		42,872,018 🔘	75314.8%



HLT33 – Balance Sheet Report

This is a Balance Sheet Report by a single Facility.





HLT33 – Balance Sheet Report

This is a Balance Sheet Report by a single Facility.





HLT34 – Cash Flow Statement

This is a Cash Flow Statement by a single Facility.

	Woodland Hills Facility		Oct-19-18
860,000 - 840,000 - 820,000 -	Net Income	Cash at End 6,650,000 6,450,000 6 250 000	of Period
800,000 - 780,000 -	January, 2021 February, 20	6,050,000 January,202	1 February, 2021
		February, 2021	January, 2021
ash Flow f	rom Operating Activities		
Net Incor	ne	854,732	809,220
Adj NI to N	let Cash Provided by Ops. Activi	ities	
Depreciat	ion & Amortization Expense	(61,659)	(58,626
Other Cu	rrent Assets	(20,777)	(20,263
Non-Curr	ent Assets	(7,528)	(7,052
Accounts	Receivable	(2,168,804)	(2,060,753
Accounts	Payable	1,116,952	1,054,276
Prepaid E	xpenses	(39,463)	(37,381)
Net Cash F	rovided by Operating Activities	(326,547)	(320,579)
	from Investing Activities		
Cash Flow	s nom investing Activities		
Cash Flow Purchase	of Property, Plant, and Equipme	nt (129,274)	(122,932)
Cash Flow Purchase Accumula	of Property, Plant, and Equipme ted Depreciation	nt (129,274) 11,356	<mark>(122,932</mark>) 9,957
Cash Flow Purchase Accumula Net Cash f	of Property, Plant, and Equipme ted Depreciation rom Investing Activities	nt (129,274) 11,356 (117,918)	(122,932) 9,957 (112,975)
Cash Flow Purchase Accumula Net Cash f Cash Flow	of Property, Plant, and Equipme ited Depreciation rom Investing Activities s from Financing Activities	nt (129,274) 11,356 (117,918)	(122,932 9,957 (112,975)
Cash Flow Purchase Accumula Net Cash f Cash Flow Proceeds	of Property, Plant, and Equipme ted Depreciation rom Investing Activities s from Financing Activities from Loans	nt (129,274) 11,356 (117,918) 755,419	(122,932 9,957 (112,975) 715,680

HLT35 – Personnel by Account and Employee

This is a Personnel Report by Department by Facility.

													Weekend		Total
Employee Hospital Room & Roo	Title	Salary	Shift 2	Shift 3	Weekend	Call In	Call Off	PIO	Holidays	στ	Shift 2 OT	Shift 3 OT	OT	Bonus	Comp.
Christy V Lugar	Accistant	62 024	4 6 4 6												67 56
Luctio D. Sponsor	Assistant Chair	05,024	4,343				11.050								111.27
Lucy I. Dickinson	Nurse Practitioner	76 024		7 210			11,550								92.22
Margaret II Burger	Technician	57 004		7,510				6 644							63.45
Mislam I. Blackhurn	Dialog Server	37,880						3,300			2 6 4 6				24.00
Minamic, Blackburn	Dining Server	31,430								2 247	2,040				34,05
Monica O. Dodcon	Loning Server	31,138				2 6 9 6				2,247					35,40.
Nanay O. Hobbs	Division of Family Medicine	171 594				5,060								2 000	174 50
Name Hire	Insider	66 560										2 6 4 4	4.062	5,000	74,30
Philip L Liu	Technician	59.654							5 726			5,344	4,005		65 20
Sucan B. Abbatt	Nurse Prestitioner	67.642			6 504				3,750						74.14
Waslay O. Mosar	Physician of Family Medicine	159,000			0,004									2 000	162.00
Total Hospital - Room	& Board	917 477	4 545	7 310	6 504	3.686	11.950	5 566	5 736	2 247	2 646	3 544	4.063	6,000	981.27
iotar nospitar moonin		511,417	4,545	1,510	0,504	3,000	11,550	3,500	5,150	2,247	2,040	3,544	4,005	0,000	501,211
Hospital - Swingbed															
New Hire	Nurse Practitioner	68,640													68,640
Total Hospital - Swingb	bed	68,640	0	0	0	0	0	0	0	0	0	0	0	0	68,640
Hospital - Central Supp	bly														
Christopher C. McKay	Administrative Coordinator	41,371													41,371
Total Hospital - Central	l Supply	41,371	0	0	0	0	0	0	0	0	0	0	0	0	41,375
Hospital - Pharmacy															
Joanna I. Middleton	Pharmacist Assistant	49.608													49.60
Total Hospital - Pharm	асу	49,608	0	0	0	0	0	0	0	0	0	0	0	0	49,608
Hospital - Lab															
Brian R. Braswell	Medical Laboratory Supervisor 1	66 560													66.56
Janice F. Reid	Medical Laboratory Specialist	55.682													55.62
Juan T. Steele	Technician	55 921													55 92
Stacy R. Frazier	Laboratory Manager	87.256													87.25
Total Hospital - Lab	casonatory manager	265.429	0	0	0	0	0	0	0	0	0	0	0	0	265.42
				0											233,423
Hospital - Cardiac Reha	ab														
Leroy O. Donovan	Rehab Counselor	8,106													8,10
Total Hospital - Cardiad	c Rehab	8,106	0	0	0	0	0	0	0	0	0	0	0	0	8,100

solver

F01 – Revenue Assumptions Form

This Revenue Assumptions form captures the assumptions related to calculating out the various inpatient and outpatient revenue types. This assumption form can be ran by the facility level.

BUD Scenario for Budget Year 20	22												
Woodland Hills Facility													
Source													
Budget													
Assumptions													
Driver	Map to Acct	Jan - 22	Feb - 22	Mar - 22	Apr - 22	May - 22	Jun - 22	Jul - 22	Aug - 22	Sep - 22	Oct - 22	Nov - 22	Dec - 22
IP Revenue Commercial Rate		10.00%	9.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
IP Revenue Medicaid Rate		71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%	71.00%
IP Revenue Medicare Rate		18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%
IP Revenue Other Rate		1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
		100%	99%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
OP Revenue Commercial Rate		32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%	32.00%
OP Revenue Medicaid Rate		18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%	18.00%
OP Revenue Medicare Rate		38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%	38.00%
OP Revenue Other Rate		12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
IP Revenue Commercial %	52900	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%	61.00%
IP Revenue Medicaid %	52800	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%	72.60%
IP Revenue Medicare %	52700	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%	41.00%
IP Revenue Other %	52620	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%
OP Revenue Commercial %	52910	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%	48.00%
OP Revenue Medicaid %	52810	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%	68.30%
OP Revenue Medicare %	52710	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%	67.30%
OP Revenue Other %	52630	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%	85.00%



F02 – Revenue Form



F03 – Personnel Assumptions Form

This is a Personnel Assumptions that captures payroll tax assumptions, days per month and increases per overtime category over salary to drive calculations in the Personnel template.

BI360 BI360 Health Care Assumption Form

Personnel Assumptions	Account	Rate
March, 2022	DAYS	31
April, 2022	DAYS	30
May, 2022	DAYS	31
June, 2022	DAYS	30
July, 2022	DAYS	31
August, 2022	DAYS	31
September, 2022	DAYS	30
October, 2022	DAYS	31
November, 2022	DAYS	30
December, 2022	DAYS	31
Total Days		365
Increases per Overtime Catego	ry over Salary	Increase Factor
Shift 2	60100	50.00%
Shift 3	60100	100.00%
Weekend Shift	60100	100.00%
Call-In	60100	125.00%
Call-Off	60100	150.00%
	60100	100.00%
PIO	00100	
PTO Holidays Worked	60100	100.00%
Holidays Worked OT	60100 60100	100.00% 50.00%
Holidays Worked OT Shift 2 OT	60100 60100 60100	100.00% 50.00% 75.00%
PTO Holidays Worked OT Shift 2 OT Shift 3 OT	60100 60100 60100 60100 60100	100.00% 50.00% 75.00% 125.00%



F04 – Personnel Form

This Personnel form brings assumptions brought over from the Personnel Assumptions Form to calculate out salary related costs for an employee at the departmental level. It then rolls up all of the budgeted employees and updates the related GL salary expense account budget.

BI360 H Payroll Woodlan Budget	lealth Care Budget d H																								
Employee Name	Title	Hire Date	Hire Month	End Month	Annual Hours	Rate	Salary	Increase Month	% Increase	\$ E Increase	Ending Salary	Annual Bonus \$	Shift 2 Annual Hours	Annual Hours	Jan-22	Feb-									
Hospital - Room & B	loard																								
Christy Y. Lyons	Assistant	11/1/2011			2,080.0	30.30	63,024.00				63,024		100											5,353	4
Wesley O. Moser	Physician of Family Medicin	10/1/2010			2,080.0	75.00	156,000.00	_			156,000	3,000												13,249	11
Lucy I. Dickinson	Nurse Practitioner	2/4/2002			2,080.0	35.55	76,024.00				76,024			100	400									6,457	2
Susan B. Abbott	Nurse Practitioner	9/3/2007			2,080.0	32.52	160 504 00	-			67,642	2 000			100									5,745	12
Nancy U. Hobbs	Physician of Family Medicin	7/3/2010			2,080.0	81.05	168,584.00				168,584	3,000				100								14,318	12
Inchica O. Douson	Associate Chain	3/9/2008			2,080.0	10.38	00 434 00				34,070					100	100							2,094	-
Margaret II. Burgerr	Tachnician	2/12/2011			2,080.0	47.80	57,996 40				57 996						100	100						4 016	1
Philip L Liu	Technician	2/6/2011			2,080.0	27.65	50 654 40				57,880							100	100					4,910	-
Miriam O. Mong	Diping Servier	7/1/2011			2,000.0	14.00	21 159 40				21 159								100	100				2 646	
Miriam I. Blackburg	Dining Server	7/10/2011			2,000.0	15.12	21 449 60				21 450									100	100			2,040	2
New Hice	Cook	1/10/2011			2,000.0	15 75	32 760 00				32 760										100	100		2,071	2
New Hire	lanitor				2,080.0	16.25	33,800,00				33,800											100	100	2 871	2
					2,000.0	10.110	0.00				0,000												100	2,012	
							0.00				0													0	
							0.00				0													0	
							0.00				0													0	
							0.00				0													0	
1											Total													77.413	69
										_ coooo		Calan												77.440	
										60100	Per	Salary	Kenn											//,415	09
										62110	DOF	Reput	unie											4,909	
										62110		EICA									_			510	



F05 – Capital Expenditures

This Capital form is used to budget for capital accounts. Based on the purchase month and the capital related assumptions brought over from the assumptions form, depreciation also gets automatically calculated and stored.

BI360	BI360 Health Care Capital Budget Woodland Hills Facility Budget	1 BUD														
Accou	int				Purchase			Capital								
Descr	iption	Department	Description	Life	Month	Amount	Quantity	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Buildi	ng	Clinic 3 - Clinic Services		360	JAN	50,00) 2	100,000	0	0	0	0	0	0	0	
Buildi	ng	Clinic 3 - Non Clinic Svcs		360	FEB	50,00) 3	0	150,000	0	0	0	0	0	0	
Land	Improvement	Clinic 3 - Lab	Corey Test	360	MAR	10,00) 1	0	0	10,000	0	0	0	0	0	
								0	0	0	0	0	0	0	0	
								0	0	0	0	0	0	0	0	
								0	0	0	0	0	0	0	0	
								0	0	0	0	0	0	0	0	
Land	Improvement	•						0	0	10,000	0	0	0	0	0	
Buildi	ng							100,000	150,000	0	0	0	0	0	0	
Const	ruction In Progress							0	0	0	0	0	0	0	0	
Lease	hold Improvements							0	0	0	0	0	0	0	0	
Fixed	Equipment - Cost							0	0	0	0	0	0	0	0	
Major	Moveable Equipment							0	0	0	0	0	0	0	0	
Minor	- Equipment							0	0	0	0	0	0	0	0	
EHRS	ortware & Hardware		Total Capital All Departments					100.000	150.000	10,000	0	0	0	0	0	
			Prior Year Actual/Estimate					116 103	122 206	126 610	128 790	119 574	103 428	103 359	100 825	100.4
			% Variance					⇒ -14%	23%	-92% 4	-100%	-100%	-100% 1	-100% 1	-100% 4	-100



F06 – Operating Expenses

This Operating Expenses form is used to budget for operating expense accounts by Department. Various spreading methods are available to assist with manual entry. Spreading can be based upon prior year actuals/budget as a baseline and percentage adjustments can be made, even spreading and custom spreading can be applied for each account as well. Line item details and comments can be added to provide additional detail that a chart of account normally won't support. Prior year actuals is easily accessible on the side so that it can be used to determine the budget amounts.

-																			
BI360	BI360 Health Care																		
	Other Expenses																		
	woodland Hills Facility	1																	
	Hospital - Administration	980																	
	Budget	BOD																	
			Budget	2023	Actual	Actual	Actual	4											
Acct	Description	LID	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jan	Feb	Mar	
64000	Payroll Service Fees		1,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	14,750	1,168	1,273	1,308	
64100	Pre-Employment Expense		1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,413	17,000	175	185	189	
65000	Employee Continuing Education														0	516	545	549	
65100	Employee Appreciation		13,645	2,250	2,250	13,645	2,250	2,250	13,645	2,250	2,250	13,645	2,250	2,250	72,580	2,236	2,317	2,357	
70000	Physician Compensation Expenses														0				
70100	Physician Compensation - On Call														0				
70200	Physician Compensation - Director Lab														0				
70300	CRNA Compensation Expenses														0				
71000	Contract Labor														0				
72000	Purchase Services														0	6,732	6,566	7,030	
74000	Collection Fees														0				
75000	Accounting Fees														0				
76000	Legal Fees														0	501	545	549	
80000	Supplies - Chargeable														0				
80100	Supplies - Non-Chargeable														0	175	176	178	
80200	Supplies - Office & Other														0	2,807	2,736	2,901	
80300	Supplies - IT Equipment														0				
81000	Rental Expense - Building														0	63,901	68,267	68,015	
81100	Rental Expense - Equipment														0	1,548	1,669	1,665	
82000	Telephone														0	7,190	7,999	8,059	
82100	Electricity														0				
82200	Natural Gas Plant Operations														0				



F07 – Statistical Form

This Statistical Form is used to enter budgeted statistical amounts. Various spreading methods are available to assist with manual entry. Spreading can be based upon prior year actuals/budget as a baseline and percentage adjustments can be made, even spreading and custom spreading can be applied for each account as well. Line item details and comments can be added to provide additional detail that a chart of account normally won't support. Prior year actuals is easily accessible on the side so that it can be used to determine the budgeted statistical amounts.

BI360	BI360 Health Care Statistical Woodland Hills Facility Budget Hospital - General																
		Budget	Budget	Budget	Budget	Dudget	Budgot	Dudget	Budget	Dudget	Budget	Budget	Budgot	2022	Actual	Actual	Actual
Acct	Description	lan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jan	Feb	Mar
ADMINHMO	Medicare HMO Admits	20	25	24	25	23	26	22	26	23	25	23	26	288	19	20	17
ADMITCAIDIN	Medicaid Instate Admits	48	58	84	77	62	77	125	122	54	84	94	141	1,026	48	58	84
ADMITCAIDOUT	Medicaid Out Of State Admits	3	3	5	5	5	3	6	6	2	3	5	5	51	3	3	5
ADMITCARE	Medicare Admits	485	487	271	185	337	246	488	428	282	254	268	133	3,864	315	169	126
ADMITCIGNA	CIGNA Admits	9	5	7	9	5	11	11	10	11	10	10	11	109	9	5	7
ADMITCOMM	Commercial Admits	13	17	17	17	14	6	7	11	12	15	10	10	149	13	17	17
ADMITER	Admits, Emergency	302	306	133	242	169	235	126	282	280	321	203	224	2,823	302	306	133
ADMITHMO	Medicare HMO Admits													0			
ADMITICU	Admits, Intensive Care Unit	10	12	13	19	18	20	14	18	17	12	10	15	178	10	12	13
ADMITLD	Admits,Labor & Delivery	34	37	28	32	46	28	27	36	45	35	28	36	412	34	37	28
ADMITMOU	Admits, Medical Oncology Unit	79	55	37	33	53	63	53	44	59	42	44	36	598	79	55	37
ADMITNURSE	Admits,Nursery	16	33	36	30	39	27	31	34	28	39	42	24	379	16	33	36
ADMITPCU	Admits, Pulmonary Care Unit	39	53	49	46	28	41	18	32	50	50	47	34	487	39	53	49
ADMITPSY	Admits, Pshychiatric	49	32	34	59	54	26	53	26	53	59	48	56	549	49	32	34
ADMITSCU	Admits,Special Care Unit	35	29	27	31	38	24	25	32	25	35	37	23	361	35	29	27
ADMITSELF	Self Admits	16	14	10	20	15	15	17	11	17	13	19	11	178	16	14	10
ARRES	% of A/R Resolved													0			
AVGCHG	Average Charge per Patient													0			



Acronyms

Admits – Admitted Patients ALOS – Average Length of Stay DRG – Diagnostic Related Group IP – In Patient IDTF - Independent Diagnostic Testing Facilities KPI – Key Performance Indicator OP – Out Patient